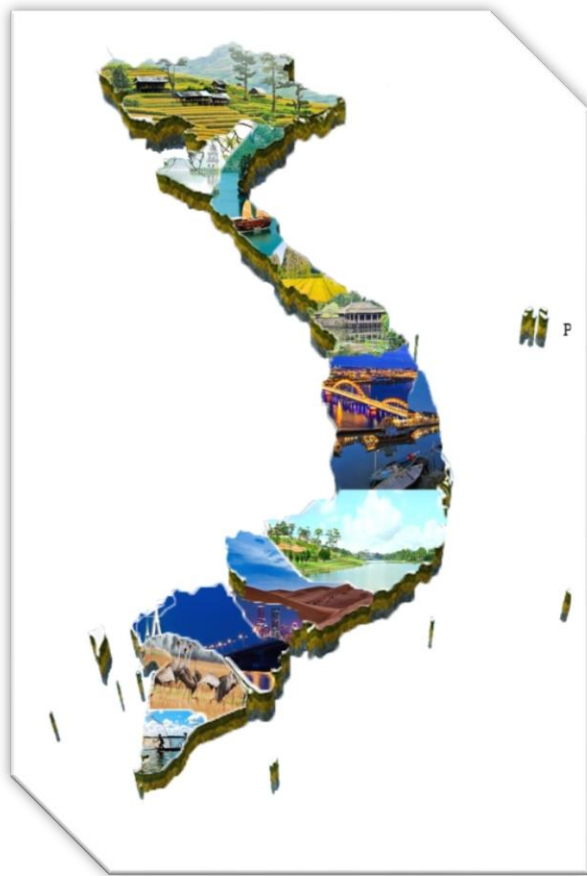




GTV

A boutique business & legal consulting firm

Hidden Smiles By Réhahn, the Permanent Collection of Women's Museum



Vietnam at First Glance

Vietnam is flanked by the South China Sea to the east and shares borders with China in the north, and Laos and Cambodia to the west.

The Beauty of Vietnam

Each aspect of Vietnamese culture, each detail of the nature within, and the Vietnamese people themselves have all contributed toward creating Vietnam a hidden splendor with a large degree of charm.

The Content

About Us	1
Services	2
Our People	9
Our Clients	16
Our Network & Partners	17
Selected Deals	18

About Us | A boutique business consulting firm

GTV is a boutique business & legal consulting firm dedicated to providing one-stop legal services for those who share the same passion and vision with us to make this beautiful country, our little Vietnam, one of the greatest living/working destinations in this world.

Our dedication: to remain a true boutique business consulting firm allowing us to provide clients with a high degree of specialised services. This allows us to develop long-lasting, cohesive relationships with our clients and other professionals who work with us.

While much has changed within the firm, the philosophy of putting our clients at the forefront and being the center of everything we do, is still a core principles and value of the firm.

The quote, “Look for solutions, not problems,” by Dan Eldon, is one in which our people are well fortified.



Lung Cu, Ha Giang

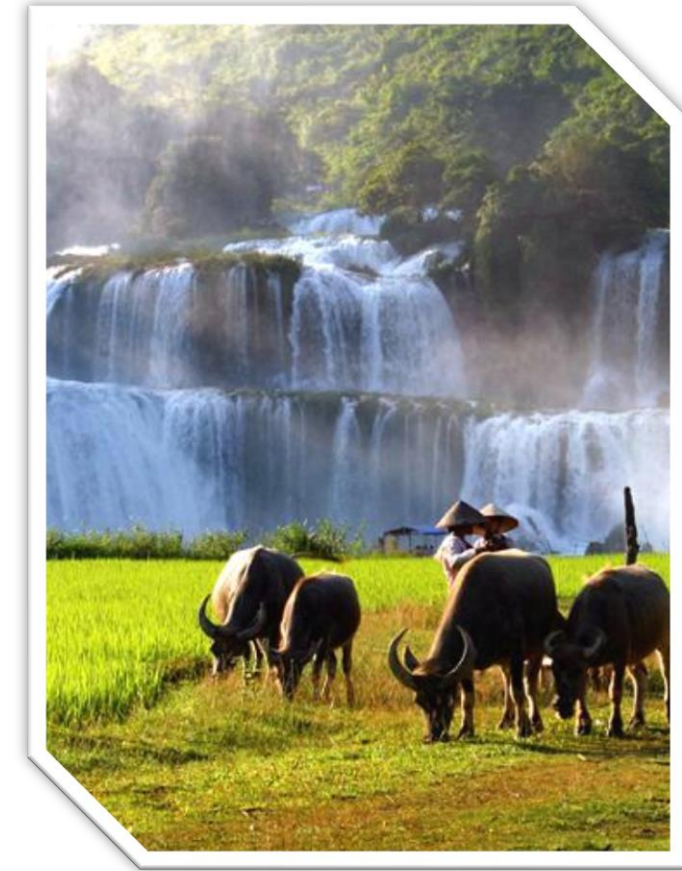
Lung Cu flagpole marks the extreme North of our country, marking the border division between China and Vietnam. The flag tower is built on top of a 300m high Dragon mountain.

The tower has an area of 54m², symbolising the unity of 54 ethnic groups in Vietnam. The foot of the tower was carved with pattern of Dong Son bronze drum.

Source:
Dirtbiketavel

Services | This list is inconclusive as new areas of expertise are continuously being developed.

- Investment & Licensing
- Labour & Employment
- Land & Property
- Family & Divorce
- Contracts
- Dispute Resolution



Ban Gioc Waterfall

Ban Gioc Waterfall is one of Vietnam's most impressive natural sights. Located in the northeastern province of Cao Bang, the falls are 30 meters high and 300 meters across, making Ban Gioc the widest waterfall in our country.

Source:
Vietnamcoracle

Investment & Licensing

- Investment law in Vietnam still significantly differentiates between domestic investors and foreign investors. These differences apply to the forming of new business facilities and to business processes for foreign investors, compared to that conducted by domestic investors.
- If you're unsure of whether or not "the jungle of law" applies to your business, or if you think you are being treated unfairly under the law, consider our flexible customised services.
- Our expertise:
 - Pre-investment and market entry advice
 - Form of business
 - Investment incentives
 - Licensing Services
 - In-house counsel
 - Intellectual Property.



Ha Long Bay

One of the many World Heritage Sites as designated by UNESCO and listed in the NEW 7 Wonders of the World.

Ha Long literally means descending Dragon whilst Hanoi's old name is Thang Long, (Ascending Dragon)

Source:
Vietnamonline

Labour & Employment

- This is our busiest area of practice, as most of our clients do not have the luxury of a separate in-house counsel, leaving them to guess-work when confronting many legal issues.
- Our labour and employment team can provide: cost-effective and practical advice, day-to-day legal services regarding various personnel and labour issues.
- Our expertise:
 - Visa/Work Permit/Residential Card
 - Employment Contract
 - HR Legal Advisory
 - Compliance and Corporate Governance
 - Downsizing & Restructuring
 - Dispute Resolution and Litigation
 - Employee Benefits and CBAs
 - Date-protection & Post-employment competition.



Ha Noi

If you have ever heard of Vietnam, you must know its significant capital – the “dragon-eye” site: Hanoi. Located on the bank of the Red River, is one of the most ancient capitals in the world.

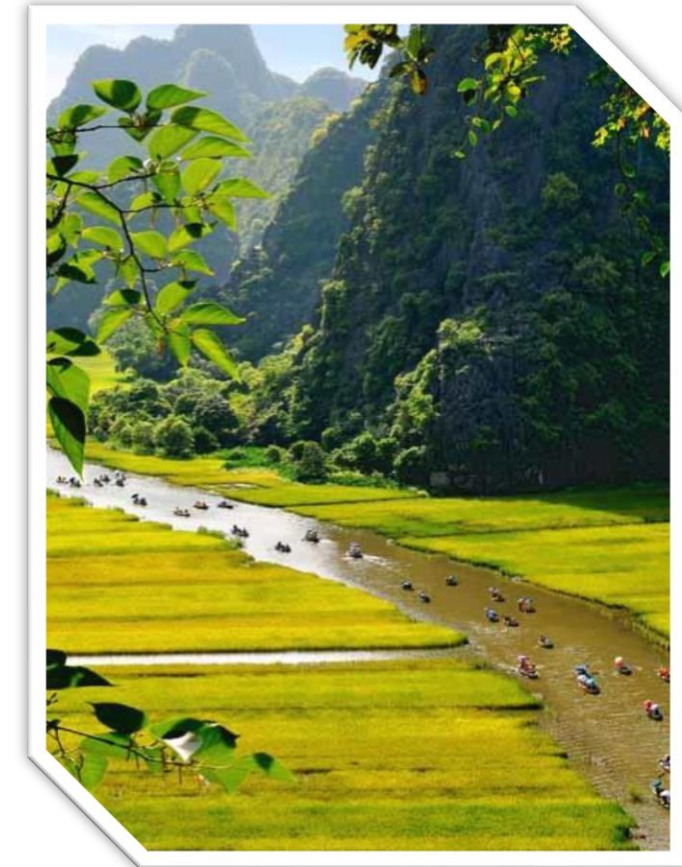
Before being named “Hanoi” as present, the capital had several names throughout history. Including:

- The Great Viet
- Dai La Citadel
- Ascending Dragon
- Western Capital

Source:
Vietnam-beauty

Land & Property

- We work in partnership with our clients to understand what our clients want to achieve from their perspective.
- Whether it is to minimise costs, set strategies, to counter real or potential risks, or ultimately close deals quickly and effectively, our lawyers are proactively and dynamically committed to delivering solutions that realise client objectives.
- Areas of Expertise:
 - Licensing Services
 - Planning and Approval
 - Loan/Collaboration Agreement
 - Land Acquisition and Resettlement
 - Project Purchases and Sales
 - Leases and Contracts



Ninh Binh

The ancient capital of Vietnam in the 10th century, The most famous for a system of caves, valleys and historical relics.

With a chain of natural wonders like Tam Coc, Thai Vi Temple, Bich Dong Pagoda, Fairy or Sunny Valey; Tam Coc – Bich Dong is regarded as “The Second best cave of the South”.

Source:
Vietnamonline

Family & Divorce

- The essence of most family law work is helping people, especially foreigners in Vietnam through a difficult time in life and advising them on the issues that arise.
- At GTV, our family law attorneys, from diverse backgrounds are able to handle a wide range of cases – from typical divorce cases to complex property division and financial cases, they have experienced in many sub-specialties of family law, including:
 - Martial Agreement
 - Child Custody & Child Support
 - Adoption
 - Divorce
 - Property Division
 - Legal Separation
 - Mediation
 - Unmarried Couples.



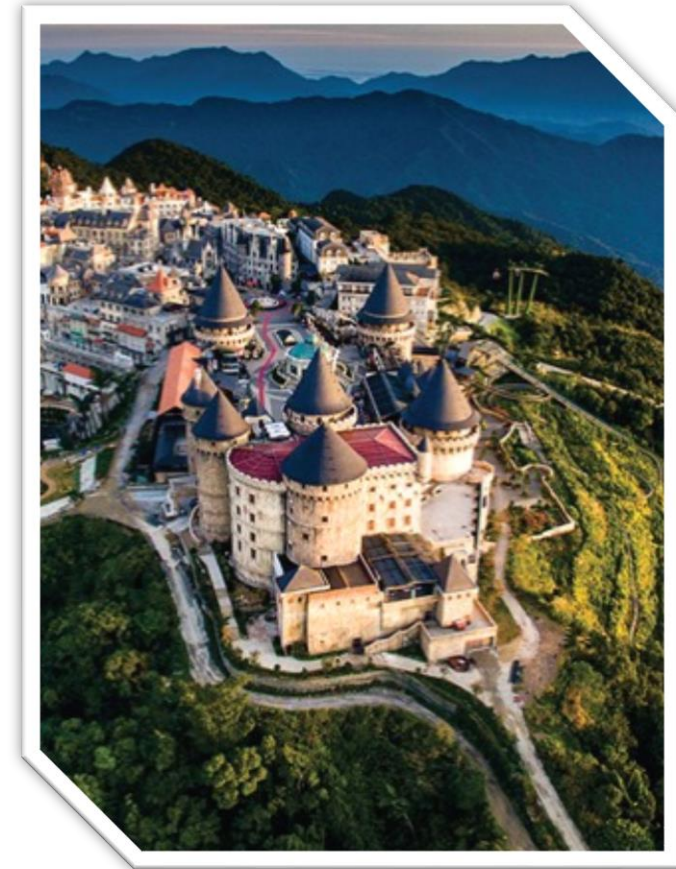
Son Doong Cave

This is the largest cave in the world, located in Quang Binh province of Central Vietnam. The cave is more than 200m high, 150 m wide and 5 km long. It is so big as it has its own river, jungle, and climate. Less people have seen the inside of Hang Son Doong than have stood on the summit of Mount Everest.

Source: telegraph

Contracts

- With the ever-changing economy and the inherent instinct of survival in today's world, it is increasingly important to know exactly what one is – or many are – embarking on.
- Our Areas of Expertise:
 - Contract Drafting
 - Contract Review
 - Contract Management and
 - Contract Templates and Business forms
- Notable Contracts:
 - Consultancy Services Agreements
 - Off-the-plan-building sales
 - FIDIC Contracts/Construction Contracts
 - Hotel Management Agreements
 - Labour Agreement



Ba Na Hills

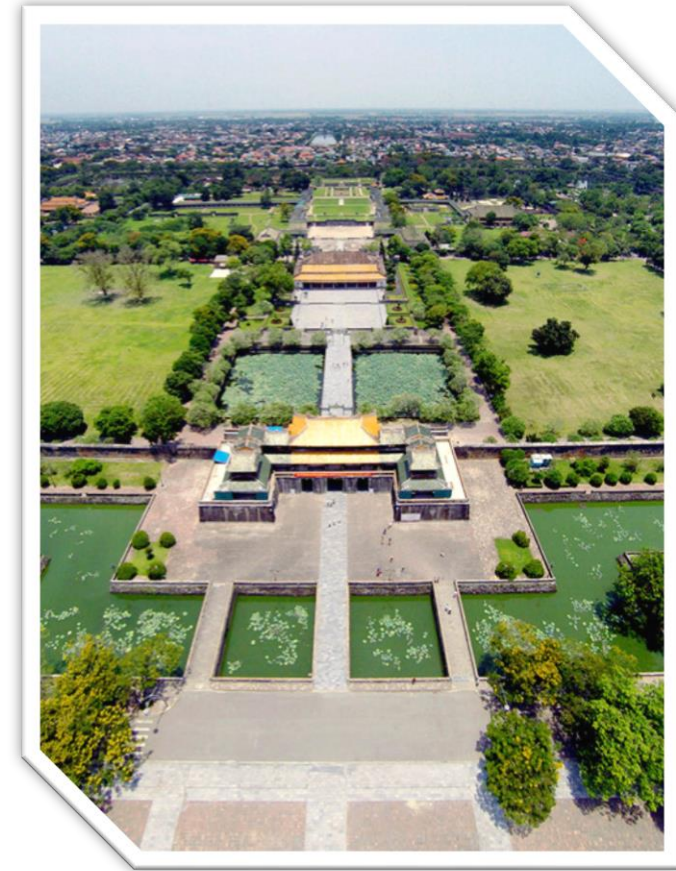
Located at the west of Danang, 1487m above the ground and often referred as the “climate pearl” of Vietnam, It was built by the French colonials at 1919.

Bana Hills cable car currently holds the record of the longest cable car ride in the world with 5 km distance from the starting point to the peak of Fench Village.

Source:
Eatandtreats

Dispute Resolution

- Our practice is based on the fundamental understanding that commercial disputes are not a part of our clients' core business.
- Our client-based approach is to create efficiently, effective solutions that encourage the client's commercial objective, focusing on result, as opposed to the financial gain of GTV.
- Areas of Expertise:
 - Settlement Negotiation
 - Mediation
 - Adjudication
 - Debt Collection
 - Arbitration & Legal Proceedings
- With respect to unresolved disputes, GTV litigators are experts in court procedures and have exhibited impressive achievements.



Hue

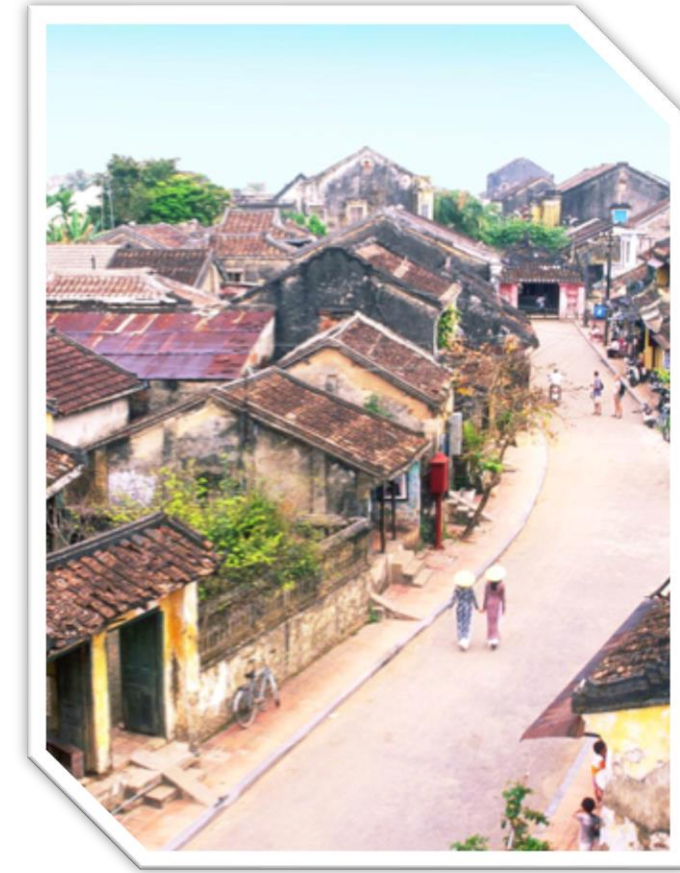
Located on the bank of Song Huong, is the World Heritage Sites recognised by UNESCO. Hue was the national capital, political, cultural and religious center of Vietnam under the control of Nguyen Dynasty.

Four citadels were comprised to create the Capital City: Imperial City, Forbidden Purple City, Inner City and Tran Binh Dai.

Source:
Vietnamonline

Our People

- GTV brings together a dynamic and diverse team of well-qualified lawyers with considerable experience to provide quality results-driven services to our clients.
- Our strength - as a business and as an employer – lies with the people we serve – past, present, and future. Equipped with a genuine focus on people, our belief is that investing in people allows us to produce the most innovative solutions to our clients.
- Our People
 - Le The Hung, Managing Partner
 - Nguyen Thi Hoan, Partner
 - Nguyen Van Thinh, Partner
 - Nguyen Thi Kim Ngan, Senior Associate
 - Dao Thi Hoai Phuong, Associate
 - Pham Thi Kieu Oanh, Associate



Hoi An Ancient Town

Located in Vietnam's central Quang Nam Province. It is an exceptionally well-preserved example of a small-scale trading port active from the 15th to 19th centuries which traded widely, both with the countries of Southeast and East Asia and with the rest of the world.. The town reflects a fusion of indigenous and foreign cultures that combined to produce this unique survival.

Source: UNESCO.

Le The Hung | Managing Partner

Hung is an experienced lawyer in the field of construction, contract and dispute resolution.

Before accepting the bold and entrepreneurial effort of setting up GTV in 2013, Hung assumed a Contract Management position at Hoa Binh Construction and Real Estate Group J.S.C. for 5 years, and as a Senior Associate at LNT & Partners for 4 years.

Recognised as one of a few lawyers in Vietnam who can understand the deep insight of real estate and construction industries, Hung regularly conducts in-depth 1999 FIDIC Contracts training courses throughout Vietnam with an aim toward help Vietnamese practitioners comprehend the international conditions of contracts in the construction and real estate sectors.

He is a friendly lawyer with a global insight, welcoming foreigners to Vietnam through respect and cooperation.



- **Areas of Practice**

- Contracts
- Construction
- Dispute Settlement

- **Education**

- LL.B, HCMC University of Law
- Lawyer Training Course, MOJ,

- **Languages**

- Vietnamese
- English

- **Contact**

- hung.le@gate2v.com
- 29 Bach Dang St., Ward 15,
Binh Thanh Dist., Ho Chi Minh,
Vietnam

Nguyen Thi Hoan | Partner

Hoan, a partner of GTV, has 7-years of continuous experience in the construction and engineering sectors with a focus on a variety of construction contracts and procurements.

With her expertise in the areas of design and build contracts, construction management agreements, EPC contracts for high-rise buildings, hotels, and resorts, Hoan has gained extensive experience with respect to consultant appointments, collateral warranties, third party rights, security documentation, and purchase orders.

Hoan's recognised clients are Dong Phuong Group, Hoa Binh Group, Nha Trang Bay Group, Artelia Group, Sinh Nam and How Yu.



- **Areas of Practice**

- Contracts
- Construction
- Dispute Settlement

- **Education**

- LL.B, HCMC University of Law
- Lawyer Training Course, MOJ,

- **Language**

- Vietnamese
- English

- **Contact**

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Binh Thanh Dist., Ho Chi Minh,
Vietnam

Nguyen Van Think | Partner

Think is one of very well-known and experienced litigators who is sought out for his counsel on some of the most complicated cases. Think has been recommended by clients in the areas of dispute resolution, banking & finance.

Before joining GTV as a partner in 2016, Think practiced law at VPBank Asset Management Company, a subsidiary to Vietnam Propensity Bank, Hung Think Law Office, and Thanh Do Auction Corp., he has handled a number of transactions related to debt collection, loan arrangement, and contract dispute settlement.

His experience in this field is supplemented by the master of law program which enable him to connect law and economic knowledge in a way that is highly satisfactory to the needs of clients.



- **Areas of Practice**

- Banking & Finance
- Debt Collection
- Dispute Settlement

- **Education**

- LL.B, HCMC University of Law
- LL.M University of Economics and Law
- Lawyer Training Course, MOJ,

- **Language**

- Vietnamese
- English

- **Contact**

- think.nguyen@gate2v.com
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Nguyen Thi Kim Ngan | Senior Associate

Ngan is a Vietnamese qualified lawyer with a focus on Investment & Licensing, Labour & Employment.

Ngan, the first generation at GTV, brings with her more than 2 years of legal experience at Sky Law Office, and 3 years at GTV since the firm was established in 2013. Always committed to digging into the detail, Ngan is focused on delivering unique insights and high quality solutions to assist clients tackle the toughest business challenges.

Ngan passed the lawyer training course at the Judicial Academy in 2016. She enjoys travel, food and music in her spare time.



- **Areas of Practice**

Labour & Employment
Corporate and M&A
Investment

- **Education**

LL.B, University of Economics and
Law
Lawyer Training Course, MOJ

- **Language**

Vietnamese
English

- **Contact**

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Binh Thanh Dist., Ho Chi Minh,
Vietnam

Phuong Dao | Associate

Phuong is a high-energy, detail-oriented lawyer specializing in project development. Her experience includes 1 years at GTV - heading the construction contract team and another 2 years at Vietnam Pride Lawyer – a boutique property law firm in Vietnam.

Phuong provides project developers with valuable legal advice and equips them with the skills and acknowledgement necessary to manage demanding and growing projects.

Some of the contracts Phuong has participated includes a façade contract works at the Vinhomes Central Park, Binh Thanh Dist., Ho Chi Minh City; a complete set of design and build contract templates drafted specifically for a complex building development, Dist. 1, Ho Chi Minh City; a number of founders agreements to establish joint venture companies on various sectors.



- **Areas of Practice**

- Contracts
- Real Estate
- Corporate and M&A

- **Education**

- LL.B, University of Economics and Law
- Lawyer Training Course, MOJ,

- **Language**

- Vietnamese
- English

- **Contact**

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- 29 Bach Dang St., Ward 15, Binh Thanh Dist., Ho Chi Minh, Vietnam



Pham Thi Kieu Oanh | Associate

Oanh joined GTV right after graduation as a junior where – thanks to a challenging working environment – Oanh learned the practical side of law used on a daily basis, obtaining the knowledge to be an associate. Her expertise includes investment, licensing and contract drafting.

As an attorney, Oanh believes that reliance is an absolute priority of her profession. She is convinced, this reliance may only be built and sustained, primarily if the lawyer’s work is fully conscientious, and it requires a completely intensive and informative communication between the legal representative and the principal.

She enjoys sports, including badminton and table tennis, and he is also an avid music buff.



- **Areas of Practice**

Real Estate & Construction
Investment
Corporate and M&A

- **Education**

LL.B, University of Economics and
Law
Lawyer Training Course, MOJ

- **Language**

Vietnamese
English

- **Contact**

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Our Clients

- Working relationships have been established with a wide variety of domestic and international clients which include:
 - Hoa Binh Construction and Real Estate Group J.S.C
 - Serenity Holding
 - How Yu Construction Vietnam Co., Ltd.
 - Pado Co., Ltd.
 - Lecade Co., Ltd.
 - Sinh Nam Metal (Vietnam) Co., Ltd.
 - Viet Capital Real Estate J.S.C
 - BK Asia Pacific (Vietnam) Co., Ltd.
 - COFICO J.S.C
 - Kurihara Vietnam Co., Ltd.
 - Artelia Vietnam Co., Ltd.
 - Nha Trang Bay Investment and Construction J.S.C.
 - MEPG Myanmar Co., Ltd.



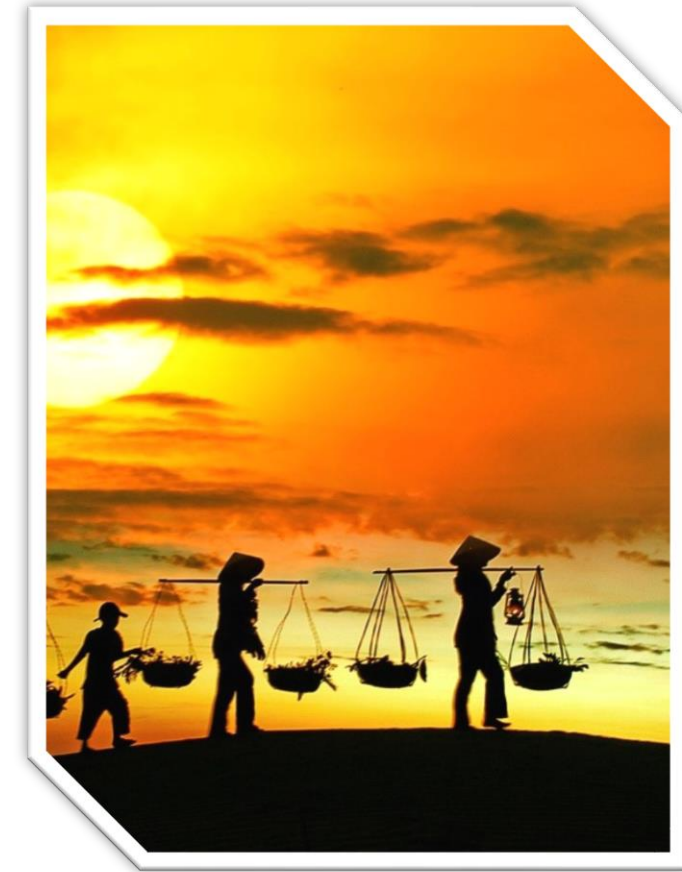
Nha Trang

Also known as the Riviera of the South China Sea, offers a six-kilometer stretch of beautiful coastline with white sandy beaches, clear waters with an abundance of marine life and thriving reefs, verdant mountain ranges at each end, as well as 19 untouched islets that are just a short boat ride away.

Source:
NOW Travel Asia
Destinations
Vietnam.

Our Networks & Partners

- Our business model is based on optimising special collaborating partners with a dynamic support team to ensure the expertise that is needed to deliver quality services.
- GTV affiliates are independent business owners and operators and include, but are not limited to:
 - Thomson Reuters Foundation
 - LNT & Partners LLC
 - The European Chamber of Commerce in Vietnam (Charm Vietnam)
 - EU-Vietnam Business Network (EVBN)
 - Southern Auditing and Accounting J.S.C
 - G-Tax Co., Ltd.
 - CrossCoop Vietnam



Binh Thuan

Located on coast of South Central Vietnam. It shares its border with Ninh Thuan to the north-east, Lam Dong to the north, Dong Nai to the west, Ba Ria – Vung Tau to the south-west, East Sea to the east and south-east. Famous tourist sites include Phan Thiet, Mui Ne, Doi Duong and Ham Tan.

Source:
Vietnam Tourism
– List of cities in Vietnam.

Selected Deals

- Initially established in July 2013, with continued organization since then, we have exhibited impressive accomplishments which include management of and legal advice on the following projects.
 - Advised a leading, local construction company (with an international entity subcontract) for the completed construction of one of the tallest buildings in Ho Chi Minh, having 5 subterranean levels
 - Advised an innovative construction contractor for the first 5-Star Grand Hotel Saigon project, located in District 1, Ho Chi Minh City - Overlooking the Saigon River, In 2014 (in a particularly tight schedule) a contract valued at more than US\$30-million which included the management of several chosen subcontracts - Commin Asia and Commin Vietnam Consortium, Lecade, KNI, Sinh Nam, Kone.
 - Advised a Japanese-owned contractor for a debt collection in an amount of US\$5 million under an M&E construction contract against an international Korean general contractor in District 7, Ho Chi Minh.



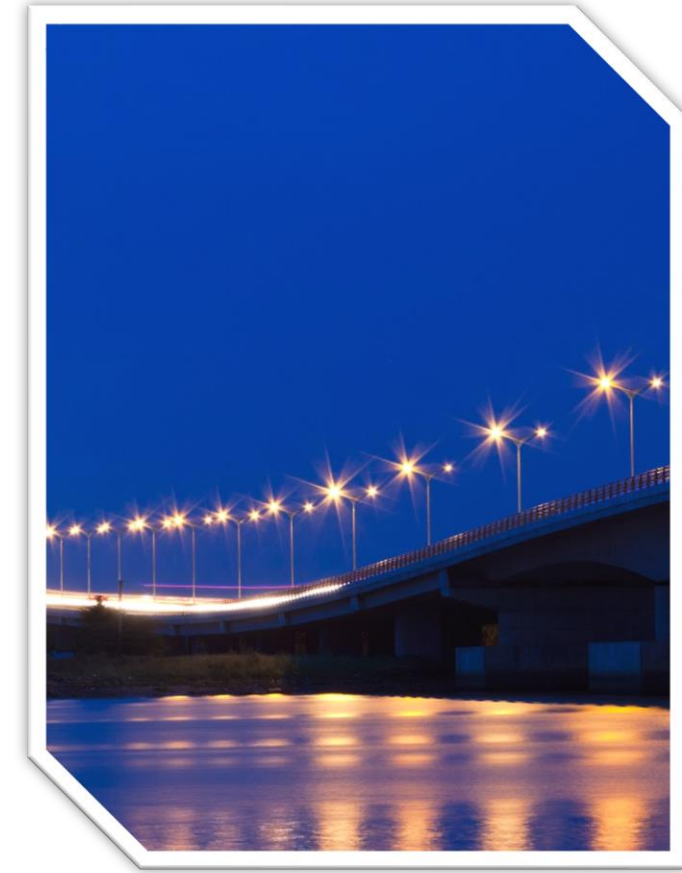
Ho Chi Minh

Formerly known as “Saigon” – the “Pearl of the Far East” - lies on the banks of the Saigon River and situated near the Mekong Delta, is the largest city and largest economic center of Vietnam. Ho Chi Minh has skyscrapers, large avenues, and impressive works of architecture.

Source:
Vietnam Pictorial
Cover Story Page
40 Years of Saigon
– Ho Chi Minh
City.

Selected Deals

- Continued
 - Advised Hoa Binh Construction and Real Estate Group J.S.C for the renovation of Trang Tien Plaza - an investment of over VND400 billion. The contract included the management and coordination of select subcontractors in M&E, elevators, generator installation, indoor/outdoor natural stone tiling, and building signage.
 - Advised Nha Trang Bay Investment and Construction J.S.C on a mortgage agreement with the property value (including the off-the-plan-building, public facilities, land use right) of more than US \$20 million at Vietnam Technological and Commercial Joint Stock Bank.
 - Advised Thinh Vuong Investment J.S.C, a member of Ben Thanh Group, on an assignment of a master lease agreement of the second largest supermarket in Vung Tau city, Vietnam with hundred of tenants and leasors.



Can Tho

Can Tho is the heart of the Mekong Delta. Can Tho - formerly "Tay Do" - is the land of honest people, friendly smiles, green fields, fruit orchards, and romantic rivers. It is well known for its beautiful saying:
*"Can Tho with white rice and clear water
All who come would never wish to leave"*.

Source:
Vietnam Beauty Top Destinations Page – A mysterious, charming, lady-like land.

Selected Deals

- Continued:
 - Advised and represent Serenity Holding on a number of hotel management agreements under the Fusion Suites and Fusion Resorts brand, including Fusion Maia Da Dang, Fusion Suites Da Nang in late 2014 onward.
 - Advise and represent Nha Trang Bay investment and construction J.S.C on the hotel management agreement of Panorama Nha Trang project. (the multi owner property project).
 - Co-represented/advised a Vietnamese state-owned company in the settlement of 5 million-dollar claims against a leading Korean construction company under the Ho Chi Minh City - Long Thanh - Dau Giay Expressway - Contract Package No.3 at VIAC arbitration procedures.



Dong Thap

Dong Thap is not only famous for its lotus fields, but also its national parks, including Tram Chim, Xeo Quyt, and Go Thap. Tram Chim National Park is a miniature version of the Dong Thap Muoi region featuring a broad and diverse range of animals and plants indigenous to southern Vietnam.

Source:
Buffalo Trip Dong Thap Vietnam

Selected Deals

- Continued
 - Together with a leading firm in Vietnam, advised the Urban-Civil Works Construction Investment Management Authority of Ho Chi Minh City against Extension of Time Claims (EOT Claims) of the package A - Improving Tau Hu canal - Ben Nghe built by TOA, Package C – constructing of sewer line, sewage pumping stations and equipment procurement constructed by the contractor consortium Nishimatsu - Ebara - Shimizu (NES joint venture), and package D - constructing sewers conveyance and improving existing public sewer system constructed by Shimizu, under the City's Water Environment project - Phase 1.
 - Co-represented/advised a Vietnamese state-owned enterprise in the settlement of multi-million-dollar construction disputes following ICC arbitration procedures against a leading Korean construction company concerning a dispute under an EPC/Turnkey Contract for the first large-scale textile fiber plant in the North of Vietnam. The lawsuit is over US \$ 60 million.



Ca Mau

This 300-year-old land is the ending point of the S-shaped Vietnam. Ca Mau Cape is the only place in Vietnam where people can view both ocean sunrise and sunset in one day. A place where human beings and nature co-exist in harmony, Ca Mau is dotted with bird parks, swamplands, channels, and forests.

Source:
Vietnamnet
Bridge Travel Page

Contact Us

We'd love to see you at GTV, so if you have any questions about our services please do not hesitate to contact us. Our friendly staff will be happy to answer your questions.

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